

INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR IMPLEMENTATION OF ASSET PERFORMANCE MANAGEMENT SOLUTION IN OIL & GAS FACILITIES BARMER, RAJASTHAN

Cairn Oil and Gas, Vedanta Limited is “the Operator” on behalf of itself and Joint Venture (JV) partner Oil & Natural Gas Corporation (ONGC) Ltd., of the onshore block RJ-ON-90/1 located in Barmer and Jalore district, in the state of Rajasthan.

The Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested partners with proven capabilities & performance track record in similar requirement to express their interest to participate in the International Competitive Bidding (ICB) Process. The purpose of this ICB is to hire a reputed partner who can supply / implement/ supply and implement Asset Performance Management software solution at Oil & Gas Facilities in Barmer, Rajasthan.

The objectives towards implementation of Asset Performance Management software solution is to increase Operational Efficiency, maximize equipment & system uptime, standardize maintenance and reliability processes, Improve upon visibility of plant and asset performance and align with Asset Optimization practices/ workflows/ reports, and reduction of operating costs by integrating siloed maintenance and operational work processes systems.

The Scope of work broadly includes but not limited to the following:

1. Supply of software, licenses and hardware platform.
2. Data collection, as required and uploading existing and legacy data in the newly supplied software platform.
3. Integration with SAP, Process Historian, Vibration and Condition monitoring system, SharePoint tool based applications & other maintenance related applications or systems.
4. Requirement gathering and deployment of Asset Performance Management specific modules
5. Implementation of reliability, inspection & integrity related maintenance processes supported by required visualizations such as reports, dashboards & Key Performance Indicator’s (KPI) implemented through microsoft BI reporting platform.
6. Subject Matter Experts to facilitate in process definition, design, implementation and knowledge transfer of Asset Performance Management solution

Companies with Demonstrated capabilities in supplying & implementing Asset Performance Management software solution in Oil & Gas/ Refinery/ Petrochemical sector/Similar Industrial Process Plants should evince Interest to the EOI.

The Interested Companies should meet the following financial evaluation criteria:

1. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
2. Positive net worth in each of the immediately preceding two financial years.
3. Liquidity ratio in each of the preceding Two (02) financial years shall not be less than 1.00

Note

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate’s

- financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
 - a) Submission of Financial guarantee in the form of 10% Bank guarantee of contract value.
 - b) Commitment Letter from Parent/Company to provide financial support to the bidding entity.
 - iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
 - iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest to participate in tendering process by clicking on the "**Evince Interest**" link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to participate in tender via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested to evince interest within Ten (10) days of publication of this EOI.

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